

# Elevate Your Business with Our Sage Hosting Solutions

## Unlock Efficiency, Security, and Seamless Operations for Your ERP Applications!



**Tailored Environments:** No compromises! Enjoy dedicated virtual servers, ensuring your Sage 300 and Sage X3 ERP applications thrive in personalized spaces without shared SQL or Active Directory.



**Security:** Fortify your business with security measures cover the most common advanced requirements. This includes IP whitelisting access, server lock-down policies, Multi-factor authentication, and security software that goes beyond standard anti-virus to include EDR, MDR, web content filter and application lockdown.



**Zero Hassle Support:** Say goodbye to IT concerns! Our expert team manages platform support, maintenance, and patching, allowing your team to focus on strategic initiatives rather than troubleshooting.



**Seamless Scaling:** Grow your business effortlessly! Scale your platform up or down as you add or remove users and data. Our hosting solution adapts to your business needs, ensuring a flexible and cost-effective infrastructure.



**Multi-point Backup:** Your data, your control! Benefit from a comprehensive 4-layer backup system, including Windows Server VSS, SQL Maintenance Routine, daily server image snapshots, and offsite backups in secure locations across Ontario and Alberta.



**Multi-Factor Authentication (MFA):** Elevate your security posture! RDS access via Parallels RAS gateway server with MFA through Google Auth or Duo Auth ensures robust authentication for your critical ERP applications.



**Upgrade Assurance:** Seamlessly transition between ERP versions! Our hosting includes an upgrade environment, ensuring a smooth transition when upgrading your ERP software.



**Local Hosting Advantage:** Based in Metro Toronto, our private cloud hosting utilizes a tier 3+ colocation provider, guaranteeing reliability and accessibility for businesses across Canada.



**Minimal IT Involvement:** Relax, we've got it covered! Our Managed Service Provider (MSP) team handles end-user connectivity, printing, and overall platform support, allowing your IT department to focus on strategic initiatives.



**Sage ERP Support:** Support for your Sage ERP application via the BAASS ERP Consultant and Technical Team. Access to discounted Customer Care Support agreements.

**Ready to revolutionize your ERP hosting experience? Partner with us for a turnkey hosting solution that empowers your business to thrive!**

# BAASS Cloud Pricing

		Basic	Plus	Azure
All Sage 300 Hosted Servers include Microsoft licencing for Windows Server, SQL, RDS, and MS Office		End User support for connectivity and printing	All the features of Basic	Custom server instances in your own 0365 Azure tenant
		MFA access	SQL Maintenance and Backup Routine	
		Parallels RAS Secure Gateway access portal	Additional Security Tools for MDR (24*7 North American based SOC monitoring and response)	
		Server Lock Down policies	Additional Security Tools for Zero Trust Lite (application ring fencing, server lockdown)	
		Automated weekly O/S updates	Additional Backup, separated backups on local storage, 30-day retention	
		Server Monitoring	Additional Backup, offsite separated backups to 2nd location, Ontario, Canada, 12-month retention	
		Security Tools for AV, EDR, and Web Content Filter	Additional Backup, offsite separated backups to 3rd location, Western Canada, 90-day retention	
		Local Backup (VSS, HC3, 30-day retention)		
Small	Includes up to 2 users, \$94.65 per additional user	Starting at \$577.30	Starting at Basic Small +\$132.20	Contact us for a quote
Meduim	Includes up to 5 users, \$94.65 per additional user	Starting at \$932.85	Starting at Basic Medium +\$153.80	Contact us for a quote
Large	Includes up to 8 users, \$94.65 per additional user	Starting \$1,236.80	Starting at Basic Large +\$173.80	Contact us for a quote
X-Large	Custom		Contact us for a quote	Contact us for a quote

# On Prem vs Cloud

Considerations when deciding between deploying Sage 300 ERP in-house vs with a hosting provider:



- **Cost Efficiency:**

- **Reduced Capital Expenses:** Hosting providers allow companies to avoid upfront costs associated with purchasing and maintaining servers.
- **Predictable Operational Expenses:** Monthly or annual hosting fees provide a predictable cost structure, making budgeting more straightforward.



- **Scalability:**

- **Flexible Resources:** Hosting providers offer the ability to easily scale up or down based on the company's evolving needs without the hassle of hardware procurement.
- **Adaptability to Growth:** As the company expands, the hosted solution can seamlessly accommodate increased user and data loads.



- **Expertise and Support:**



- **Managed Services:** Hosting providers typically offer managed services, handling routine maintenance, updates, and backups, allowing internal IT teams to focus on strategic initiatives.
- **Specialized Support:** Access to technical experts from the hosting provider ensures quick issue resolution and optimal system performance.



- **Security:**



- **Enhanced Security Measures:** Hosting providers invest in robust security infrastructure, including firewalls, intrusion detection, and data encryption, often surpassing what individual companies can implement on-premise.
- **Regular Security Audits:** Hosting providers conduct regular security audits and updates to protect against emerging threats.



- **Reliability and Uptime:**



- **High Availability:** Hosting providers often have redundant systems and data centers, ensuring high availability and minimizing downtime.
- **Service Level Agreements (SLAs):** Companies can benefit from SLAs that guarantee a certain level of uptime and performance.



# On Prem vs Cloud

- **Global Accessibility:**



- **Remote Access:** Hosting solutions enable users to access Sage ERP from anywhere with an internet connection, facilitating remote work and collaboration.
- **International Operations:** Ideal for companies with global operations, hosting providers offer low-latency access to the ERP application for users worldwide.
- **Facility Infrastructure Resiliency:** Hosting facilities with tier 3+ certification will have redundant Internet, power, and fire suppression, as well as advanced facility security access controls.



- **Disaster Recovery:**



- **Built-in Redundancy:** Hosting providers implement robust disaster recovery plans, ensuring data integrity and availability in the event of a system failure or catastrophe.
- **Data Backup and Recovery:** Hosting providers implement robust backup and disaster recovery solutions, including off-site data storage, enhancing the company's ability to recover quickly from unforeseen data loss incidents and reducing the risk of data loss.



- **Compliance:**



- **Regulatory Compliance:** Hosting providers often adhere to industry-specific compliance standards, helping companies meet regulatory requirements without investing heavily in compliance infrastructure.



- **Faster Implementation:**



- **Quick Deployment:** Hosting providers can expedite the implementation process, enabling companies to start using Sage ERP more rapidly compared to setting up on-premise infrastructure.



- **Focus on Core Business:**

- **Business Concentration:** By outsourcing hosting responsibilities, companies can focus on their core competencies and strategic initiatives, leaving the technical intricacies to hosting experts.



These points highlight the various benefits that companies can realize by choosing a hosting provider for their Sage X3 or Sage 300 ERP application, emphasizing factors such as cost savings, scalability, security, and operational efficiency. In summary, opting for a hosting provider not only ensures technical proficiency but also provides continuous support and expertise specific to the hosting platform. This allows companies to offload routine tasks, minimize risks, and redirect internal resources towards strategic business priorities. In contrast, managing ERP hosting in-house requires substantial investments in hiring, training, and maintaining a specialized IT team with the requisite skills.

