BAASS CONNECT 2018 – TORONTO

The Path to Success

Celebrating our 30th Year in Business

Main Hall

8:00 AM	**Registration and Breakfast**
8:30 AM	**Introduction and Welcome** **Joe Arnone, President, BAASS Business Solutions Inc.**
8:45 AM	**Keynote:** Having Faith In Business **Robert Lavery** Faith is a term typically associated with religious activities. What relevance does 'Faith' have in relation to business and other commercial activities? You may be surprised by the answer and the implications it has for your organizations and the way they function.
9:30 AM	**Introduction to Areas of Practice** Human Resources, Customer Relationship Management, Development Tools, Business Intelligence, Cloud and Infrastructure
9:45 AM	**Conference Connect** **Interact with Sage and BAASS Executive and get to know our 3rd party ecosystem**
10:30 AM	**Sage Roadmap** **Derrick Lildhar, Sage, Regional Sales Manager, Mid-Market**
11:00 AM	**Ways to Improve My Organization** Awards, Roundtable Discussion, Ask the Experts
12:15 PM	**Lunch + Get Linked!**

	Main Hall	Track A	Track B	Track C
1:45 PM – 2:30 PM	**Sage Business Intelligence** **James Tang, BI Practice Leader** Uncover the potential of Sage Intelligence and explore the capabilities of this excel based reporting solution. Leverage the power of excel and take control of your reporting needs from operational reporting to Financial reporting. Join James for a quick tour of Sage Intelligence modules and many of the out-of-the box reports that is available today.	**Get to know our 3rd Party Ecosystem** Have a gap in your business process? Learn from our Sage marketplace partners, which are here today, on what is available for you. *Please refer to webinars handout for other partner webinars in 2019.*	**Sage Intacct – Do I Need A Cloud ERP?** **Chuck Jerome, Vice President** **Derrick Lildhar, Sage** **Steven Thompson, Sage Intacct** Thinking of migrating to a cloud ERP solution? In this session, we will outline the top 5 benefits of Cloud ERP. Learn why growing, innovative companies are leveraging the cloud to meet their business needs and obtain their strategic objectives. We take a closer look at why successful business leaders are choosing Sage Intacct as their critical business management solution.	**How Does Collaboration Improve My Organization?** **Nancy Lavery, Robert Lavery & Associates** Learn how multiple solutions can work together to not only automate but add controls around the purchase, payable & payment processes as well as streamline your Bank reconciliation process.

	Introduction to WisePlanner Budgeting Tool **James Tang, BI Practice Leader** Learn how to generate and distribute a budget template, how to work on budget cost centres and how to successfully upload it to Sage 300.	I Don't Need CRM! Do I? **Zainab Salihi, CRM Practice Leader** Gain in-depth insight on how CRM can positively impact your business in under an hour.	Why HR is Important for my Organization **Nancy Pearce, HRMS Practice Leader** Human Resources needs and the management tools available to you have changed rapidly during the past decade. Whether you're an employee, a manager, an administrator or an owner – join us for a discussion on what HR can mean to your organization.	How to Use Development Tools to Automate, Integrate and Innovate my Business **Bharti Meisuria, Development Practice Leader** Improve efficiency, productivity and reduce potential errors with a suite of development solutions.
2:35 PM – 3:20 PM				
3:20 PM	BREAK			
3:35 PM – 4:20 PM	Sage Enterprise Intelligence **James Tang, BI Practice Leader** This introductory session showcase the feature rich SEI solution. Web platform & mobility, data visualization are topics to be covered in this session along with the robust excel engine to complete the SEI solution.	Why Is Embedded CRM A Cost-Effective Option For Your Organization **Nancy Lavery, Robert Lavery & Associates** TaiRox CRM is a Sage 300 developed module that runs on the Same Hardware as Sage 300, operates within the Sage 300 desktop and is tightly integrated to other Sage 300 modules such as Accounts Receivable.	Tips and Tricks: Sage 300 **Paraman Srivatsalan, Senior Business Solutions Consultant Lisa Vetro, Sage ERP Practice Leader** This training session will allow you to comprehend how to navigate through applications, locations, files, and resources within your ERP. Learn how various shortcuts can assist with different processes within various modules, providing efficiency for the user.	How Remote Access To Sage 300 Can Improve Your Organization? **Robert Lavery, Robert Lavery & Associates** Facilitating access to information and transaction processing from a remote location without compromising the integrity and security of your Sage 300 system is possible. This session will show you how.
4:20 PM	Wrap Up + Evaluation Forms + Prizes			