

## Success story

# GEM Health Care Group Limited - Payroll Customization With Sage 300



### The challenge

As GEM's need for customized accounting software grew with their expansion, they partnered with BAASS to tailor their Sage 300 Premium software, enhancing efficiency and meeting the unique demands of their 20 divisions and 22 collective agreements in the long-term care industry.



### The solution

GEM collaborated with BAASS to enhance their long-standing Sage 300 Premium software with new features like custom billing, long-term care reports, and government reporting analyses, improving efficiency across their divisions in the long-term care industry.



### The result

BAASS helped GEM enhance efficiency by automating government filings, streamlining billing for long-term care, and standardizing financial reporting across divisions, while ensuring compliance with ASPE and IFRS standards through customizations to their Sage 300 Premium software.



“BAASS has been a great partner and is integral to our growth”

James Balcom, COO



Sage Business Partner

**Organization**  
GEM Health Care Group  
**Location**  
HQ - Halifax, Nova Scotia  
**Industry**  
Health Care Industry  
**Sage Partner**  
BAASS Business Solutions



### GEM Health Care Group

GEM Health Care Group is a private company based in Nova Scotia. Since 1979, the company has been enhancing the lives of seniors who reside in their local communities; GEM continues to remain a leader in transforming the way healthcare is delivered to seniors. Currently, GEM operates throughout Nova Scotia, Ontario, and Florida. This is done with the help of 20 divisions and 2,500 employees who participate in the operation of various levels in senior care facilities within those regions.



### About GEM Health Care

GEM Health Care Group is a private company based in Nova Scotia. Since 1979, the company has been enhancing the lives of seniors who reside in their local communities; GEM continues to remain a leader in transforming the way healthcare is delivered to seniors. Currently, GEM operates throughout Nova Scotia, Ontario, and Florida. This is done with the help of 20 divisions and 2500 employees who participate in the operation of various levels in senior care facilities within those regions.

### The Challenge

As the organization continued to grow, as did their need for customized accounting software. Working with BAASS, GEM was able to fulfill their payroll and accounting needs as an organization in the long term care industry. This was ultimately done through customizations to their Sage 300 Premium software. Being that the company had 20 divisions, along with 22 collective agreements that had their own respective requirements, it was evident that sufficient software would be needed; the software needed to be able to increase efficiencies within the organization, all while meeting the unique accounting demands within the long term care industry. Due to their long history of working with BAASS, GEM decided to turn to BAASS to create software that would help their needs continue to be met.

### The Result

GEM worked with BAASS to customize their Sage 300 Premium software so that it would fulfill all payroll and accounting needs in their long term care industry. Despite already having their current software in place for over 20 years, GEM decided to add some features. The additions to their Sage 300 Premium software included: custom billing, long term care reports, and analyses for government reporting requirements. As will be later mentioned, these features contributed to overall efficiency improvement in their organization and its different divisions.

GEM's Chief Operating Officer (COO), James Balcom, noted that "BAASS has been a great partner and is integral to our growth". BAASS helped GEM speed up their filing processes; this included processes for government agencies, intercompany reconciliations, as well as reconciliations of subledgers. Balcom made note of some additional results that came out of the solution that was implemented by BAASS.

The decided solution streamlined their billing system for long term care. Furthermore, in Ontario, GEM now had an automated cost and revenue filing process (quarterly and annually) with the Ministry of Health. With the new solution, GEM had access to more automated processes; they had automated processes for the government of Nova Scotia, pension reconciliation, as well as accrual calculations (across various collective agreements). Along with this, their software gained the ability to handle ASPE and IFRS compliant reporting standards. Moreover, the solution helped with standardization across their many divisions. Speaking of standardization, this applied for their financial reporting too. Their financial reports would be completed with financial statement notes. Overall, the goal of increasing efficiency within the organization was met through various customizations to GEM's existing software solution. Along with this, GEM maintained their ability to meet the unique accounting demands in the long term care industry.

