

## Success story

# A picturesque successful ERP outcome



### The challenge

RVCA outgrew its outdated DOS system and hired a company to upgrade Sage 300 ERP. When that company went out of business mid-project, BAASS stepped in to complete the upgrade, alleviating stress on Finance Officer Angela Maisonneuve.



### The solution

RVCA upgraded to Sage 300 ERP with BAASS, streamlining financial reporting. Financial Link Pro replaced manual data entry, allowing managers to access detailed budget reports directly, saving time and improving efficiency.



### The result

With Financial Link Pro, RVCA streamlined reporting and improved efficiency across departments by enabling real-time access to financial data, empowering managers to make quicker decisions. BAASS stepped in to complete a smooth system upgrade, providing exceptional support and restoring confidence in RVCA's operations.



“Reports that were taking me a week to complete can now be generated within hours.”



Sage Business Partner

**Organization**  
Rideau Valley  
Conservation Authority  
**Location**  
HQ - Manotick, ON  
**Industry**  
Professional services industry  
**Sage Partner**  
BAASS Business Solutions



### Rideau Valley Conservation Authority (RVCA)

The Rideau Valley Conservation Authority (RVCA) in Ontario works to protect the Rideau Valley watershed through programs like reforestation, water quality testing, flood forecasting, and septic inspections. Their mission is to ensure clean water, natural shorelines, and sustainable land use. With 34 conservation areas, RVCA serves the public through education, camps, and building permit centers.



### Polluted Expectations

Although RVCA has always used Sage 300 ERP (formerly ACCPAC) software, they were in need of an upgrade from an older DOS version they were using. RVCA realized that its computer system was antiquated and wasn't capable of doing what they wanted it to do. As the Conservation Authority grew, its accounting became more complex. The accounting department needed to be able to organize grants, cash from parks, user fees, and permit fees. The current system couldn't handle that volume nor keep up with their demands. RVCA placed an ad in the newspaper that they were looking for a new supplier for their software needs. A Company contacted them and won the bid to upgrade the system. However, during the installation of the new system, the company with which RVCA was working experienced its own business failure and could not complete the installations promised. Understandably, this created undue stress for RVCA Finance Officer, Angela Maisonneuve. At the time of the other company's collapse, BAASS Business Solutions Inc. was contacted by RBCA to finish the job. Maisonneuve appreciated their skill and knowledge as an accountant because they could "speak her language".

### Utilizing Resources

The upgrade to Sage 300 ERP went extremely smoothly. BAASS Business Solutions Inc. introduced a new reporting program to specifically fit the needs of RVCA. With over 3,000 different accounts, 16 separate managers in seven various departments, and many different projects within those departments, the financial reporting requirements for RVCA were quite extensive. Several people needed to be able to look at budget reports for each department and see exactly where money was needed. Previously, Maisonneuve was creating her own reports by manually inputting information from the General Ledger into Excel spreadsheets. Unfortunately, this took a lot of time and when managers had a question about an amount or transaction, they had to go back to Maisonneuve to find all the details. To solve this problem, BAASS installed Financial Link Pro. This program allows Maisonneuve to create individualized reports for each department, but since it is directly linked to the General Ledger, managers can drill down and look at the details on their own, rather than constantly having to go back to the accounting and finance team for information.

### Conserving Time

"I couldn't be happier with the results." Reports Maisonneuve. "Reports that were taking me a week to compete can now be generated within hours. Also, the managers for whom the reports are created are empowered to make more timely and informed decisions concerning the budget because they have real-time information". Another benefit that has surfaced is an increase in efficiency across the entire staff. With everything streamlined, bookkeepers can put out invoices and pay bills more efficiently. Since the modules interact with the General Ledger, bookkeepers can send the Accounts Receivable directly to the General Ledger. Also, the staff that works at the front desk can immediately print out receipts so that customers don't have to wait. Lastly, users can look at the financial database directly instead of having to wait for a staff member in accounting to obtain information. "I was really impressed with the way all the modules tie together with the General Ledger so smoothly, as well as the adaptability of Sage 300 ERP," comments Maisonneuve. Under taking a system upgrade can be daunting for any business, even more so when they feel abandoned by the software company in which they put their trust. BAAASS Business Solutions Inc. was able to continue where the other company had left off, restoring faith and the implementation. Maisonneuve recalled that when BAASS came in they were able to calm the RVCA team down when they were in a crisis. BAASS took the implementation step-by-step and got things up and running within three weeks. As any business owner knows, customer service is imperative to your business. The service that BAASS provided for RVCA was the kind of service that keeps customers coming back. Maisonneuve explains, "My technical support is the team at BAASS. I'm talking to people locally who are just a phone call away. Even today if I have a problem, I can e-mail or phone them and they get back to me right away and solve our problem." That's service you can count on.

