Cloud Accounting Software for Senior Living Organizations

Built for data-driven organizations

sage | Intacct

Senior Living organizations face unique challenges—from multi-entity/multi-home reporting and cost containment to new billing models. A cloud-based accounting system allows you to better understand your organization today and succeed in the future. As the need to use Personal Health Information (PHI) to understand the health of organizations grows, so does the need to maintain compliance and keep PHI secure—even in your financials.

At Sage, we're passionate about building accounting software that helps you better understand your business, streamline reporting, and succeed in the ever-evolving senior living industry, whether it be in Long-term Care and/or Retirement Living.

Built for Senior Living

As senior living grows in complexity, so does your organization. You are managing multiple locations and practices, navigating changing billing methods and initiating cost reduction initiatives, while manual processes are draining your productivity. You need insight into your growing breadth of financial and operational data, and we've built our accounting software with you in mind. We provide financials with continuous consolidation across multiple offices, practices, and locations. Sage Intacct senior living customers have increased profitability by 30% with better insight for informed decisions, realized 25% improvement in efficiency gains, and taken departmental reporting from 10 days to 10 minutes.

Real-time visibility and insights

Sage Intacct's real-time reporting allows you to Sage Intacct's real-time reporting allows you to understand and measure performance for both financial metrics and operational outcomes. Because every transaction in the system can be tagged with dimensions, finance professionals can sort, view, filter, and report on the specific information they need. With greater insight, and built-in collaboration our senior living customers have reduced budget reporting from three weeks to one hour, and have improved visibility of location and provider performance to achieve gross margin targets.
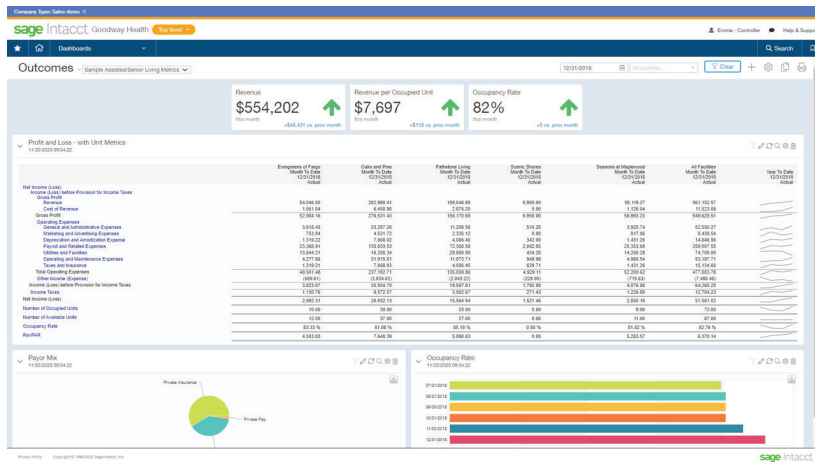
Data securely resides in Canada

As an innovator in the cloud space, Sage Intacct's multi- tenant, true cloud foundation brings a robust technology infrastructure to your organization, without the high costs of managing on-premise servers. By moving to the cloud you and your staff are able to work together from anywhere in real-time using the same data.

Operating from our Canadian data centre Sage Intacct provides the elasticity for organizations to grow through integrations to many existing systems and the tools to integrate new systems you are considering in the future. This enables you to leverage data from electronic medical records, payroll, budget, and other systems to track key performance indicators.

Finding Time Savings and Performance Efficiencies

Successful finance teams are those that are not just the keepers of what has happened, but crucial leaders of the company's future. What do finance executives need to reach this level of contribution?

Stop wasting your time on manual tasks and inefficient processes and start spending your time on the work that matters! Sage helps senior living finance teams focus on strategic initiatives, increase efficiencies, and drive growth.

Sage Intacct dashboards provide visibility into critical metrics for your senior living organization— like occupancy rate, envelope spending, revenue metrics, compliance, and more.

Sage Capabilities include

- Accounts Payable
- Accounts Receivable
- Advanced Audit Trail
- Allocations Management
- Analytics and Business Intelligence
- Budgeting & Planning
- Cash Management
- Dimensional General Ledger
- Fixed Assets

- Grant Tracking and Billing
- Inventory Management
- Multi-entity & Global Consolidations
- Order Management
- Purchasing
- Reporting and Dashboards
- Spend Management
- Time & Expense Management

Learn more about Sage marketplace

Make it easier for your business to manage human resources, point of sale, payroll, projects, and more. If someone in your business needs it, you will probably find it in the Sage Marketplace. Robust Sage integration helps your data automatically flow into your financials, giving you a single place to get your full financial picture.

What our customers are saying

"With the timely information we have in Sage Intacct, we're distributing responsibility across the business and helping people be proactive about their budgets. Our department heads are able to see the impact of any resident revenue loss as soon as it happens so they're never behind the ball and can make adjustments as needed before we get to month-end."

Alicia Summers,
Corporate Controller, Agemark Corporation

Agemark
Senior Living

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How can a Resident Relationship Management solution benefit your business?

A dynamic Resident Relationship Management solution creates a better resident experience by increasing staff efficiency. Meaning less time spent chasing data and more time to offer better care.

Save time by accessing all communication from a central location instead of searching for "the right", email address for particular family members. Track your residents' details, activities, payments, services, family information, communication history, and more.

Avoid the duplication of manual tasks, by linking your billing cycle - to your resident list. With a single click, you can create multiple financial reports across a variety of integrations. Out-of-the-box integrations from several leading software providers means a faster, easier set-up. Unique legacy applications can be integrated with the help of our experienced Professional Services team.

A modern Resident Relationship Management solution is easy to deploy, straightforward to learn, and low maintenance. Have more time to focus on your strategic and organizational goals and less time chasing data.

Build your business on delivering exceptional customer service with modern Resident Relationship Management solution.

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Put your organization on the path to growth

Advanced Financial Management: Access your organization's data with confidence from a consolidated view or drill down to the invoice-level. Ensure everyone is working with the same data at the appropriate level using role based permissions. Satisfy complex reporting requirements, like ARR reporting with ease using Sage Intacct. Provide visual dashboards to key executives.

Better Resident Communication: A single solution to manage communications, activities, cases, services, and Resident/Tenant data will empower staff to effectively interact with residents and family members. A modern Resident Relationship Management solution is the answer to improving resident satisfaction.

Cut Hardware Costs: Sage Intacct provides a self-sufficient solution that needs little to no IT support because the software updates automatically. Mitigate cyber security concerns while gaining peace of mind know sensitive data is safely backed up and protected in Canada.

About BAASS

At BAASS, we help growing companies reach their potential by enabling business transformation through the alignment of people, processes, and technology. Our objective as a Trusted Advisor is to improve your operational efficiency and increase corporate effectiveness leading you to greater profitability.

To learn more about the complete solution, visit: **www.baass.com/senior-living** or call us at 888-650-5544

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