

# Sage Intacct Construction

Trusted cloud accounting software built on the foundation of over 50 years of construction experience.



**Accelerate your business with the only native cloud solution that pairs decades of construction experience with the largest partner network in the industry.**

We built Sage Intacct Construction to take the pain and inefficiency out of managing finances. Our solution delivers customizable reporting features, multi-entity consolidation, a dimensional general ledger, comprehensive job costing, automated WIP management, easy-to-use dashboards, and much more.

**“Sage really provides us that overall capability that we needed. We feel like we can truly stay on top of job finances.”**

—Molly Philips, accounting manager, Southern Land Company

As the first and only AICPA-preferred accounting solution, it's no surprise that the industry considers Sage the #1 provider of construction finance software — trusted by over 50,000 companies like yours.

- Easily track and measure financial performance with real-time visibility, reporting, and insights accessible anytime, anywhere, and from any device.
- Drive up to 25% increased profit with on-demand job costing, integrated payroll, customizable reports, and automated workflows.
- Get an end-to-end construction solution covering preconstruction, operations, and finances with Sage Construction Management, which is included when you buy Sage Intacct Construction. Plus, select additional solutions from our full portfolio of construction products and maintain the flexibility to integrate with other common construction software.



**Improve efficiency**

Automate AP/AR processes. Gain 20-40% in work efficiency.

**Streamline month-end close time**

Reduce average month end close time by 25-50%.

**Empower your finance team**

Minimize busy work. Increase time spent on analysis and business strategy by 25-75%.

**“Using Sage Intacct Construction and Sage Construction Management together gives us an end-to-end cloud system that helps us be more efficient across the business, from initial lead through project completion. I’ve been looking for this for 20 years.”**

—Joe Murray, CEO, ACT Construction

**Take control of project finances with real-time data**

Construction leaders need visibility into financial and operational metrics to make timely, data-driven decisions for budgets, job progress, staffing, subcontractors, and more. With on-demand reporting, you can measure your project’s financial and operational performance, and compare outcomes against historical data. Every transaction in the system is tagged with dimensions, so finance teams can sort, view, filter, and report on the specific information they need, whenever they need it.

**Thrive with a born-in-the-cloud solution**

Say goodbye to the days of on-premises solutions and working off outdated information. As a pioneer in the cloud space, Sage Intacct Construction was built on a true cloud model. We deliver multi-tenant financial management, ensuring that all users are always on the same version with access to the most up-to-date information. No complicated and expensive upgrades required — ever.

**Simplify operations with a complete construction platform**

Sage Intacct Construction is sold with Sage Construction Management, giving you a complete cloud solution covering preconstruction, operations, and finances. The pairing enables collaboration and efficiency by keeping field, office, and external teams working in lockstep. Plus, you can take advantage of our entire suite of solutions — like estimating, bidding, and service operations applications — giving you the option to let Sage handle all your software needs.

**Maintain flexibility and the power of choice**

While our construction platform delivers the most comprehensive solution on the market, we know that software isn’t one size fits all. We’re committed to being an open platform and growing our ecosystem of integrated partner solutions like Procore, Autodesk Navisworks, and others. Our priority is to offer the power of choice — the simplicity to choose Sage’s all-in-one solution, and the flexibility to select the right mix of integrated products that work for you.

## Core capabilities

- |                                        |                            |                          |
|----------------------------------------|----------------------------|--------------------------|
| • Customizable reporting + dashboards  | • Automated WIP management | • Time + expense         |
| • Multi-entity + global consolidations | • Fixed assets             | • Allocations management |
| • Job costing and billing              | • Cash management          | • Vendor compliance      |
| • Dimensional general ledger           | • Integrated cloud payroll | • Commitment compliance  |
| • Budgeting + planning                 | • Purchasing + commitments |                          |
| • Accounts payable + receivable        | • Spend management         |                          |



# Project Performance

5/30/2024



Clear



## Project Revenue

**\$107,107,567**

Inception to date

## Project Costs

**\$93,355,155**

Inception to date

## Project Profit Margin

**\$13,752,411**

Inception to date

## Project Profit Margin %

**12.84%**

Inception to date

## Active Jobs - GC

**10**

Inception to date

## Active Jobs - MEP

**0**

Inception to date

## MTD Project Revenue

**\$23,371K** ↑

This month to date

+\$7,224,464 vs. prior month

## MTD Project Costs

**\$19,315K** ↑

This month

+\$4,887,894 vs. prior month

## Monthly Project Profit Margin

**\$4,056,141** ↑

This month

+\$2,356,570 vs. prior month

## Monthly Project Profit Margin %

**17%** ↑

This month

+6 vs. prior month

## New Jobs this Month

**5** ↓

This month

-1 vs. prior month

## All Active Jobs

**14**

Inception to date

## Project Overview

| Active Projects                                             | Original Contract | Approved Changes | Contract Total | Budget/Estimate | Est Gross Profit | Est Profit Margin% | Commitments    | Total Billings | Total Cost    | Gross Profit  | %Spent | %Billed | Profit Margin% |
|-------------------------------------------------------------|-------------------|------------------|----------------|-----------------|------------------|--------------------|----------------|----------------|---------------|---------------|--------|---------|----------------|
| 22-001 - Quick Bows - Portland                              | 504,000.00        | 5,310.00         | 509,310.00     | 432,756.54      | 76,553.46        | 15.03%             | 208,077.23     | 504,000.00     | 410,249.57    | 93,750.43     | 94.80% | 93.96%  | 18.60%         |
| 22-002 - The Crest                                          | 23,668,300.00     | 986,980.00       | 26,655,280.00  | 22,900,033.42   | 3,755,246.58     | 14.09%             | 21,133,000.00  | 23,559,463.00  | 17,652,580.58 | 5,906,882.42  | 77.09% | 80.88%  | 18.12%         |
| 22-003 - Five Oaks Storage                                  | 1,244,800.00      | 26,000.00        | 1,270,800.00   | 1,103,591.99    | 167,208.01       | 13.16%             | 959,250.00     | 1,244,800.00   | 1,054,979.77  | 189,820.23    | 95.66% | 97.95%  | 15.25%         |
| 22-004 - Quick Bows - Tigard                                | 950,075.00        | 17,500.00        | 967,575.00     | 831,741.67      | 135,833.33       | 14.04%             | 520,408.30     | 889,775.00     | 658,657.46    | 231,117.54    | 79.19% | 91.96%  | 25.97%         |
| 22-005 - Stratton Corporate Center TI                       | 174,400.00        | 0.00             | 174,400.00     | 143,514.54      | 30,885.46        | 17.71%             | 78,200.00      | 37,829.16      | 139,570.41    | (101,691.25)  | 97.22% | 21.69%  | (268.82)%      |
| 22-006 - The Sugar Shoppe                                   | 222,210.00        | 0.00             | 222,210.00     | 284,139.37      | 37,970.63        | 17.09%             | 111,980.00     | 162,380.50     | 117,284.78    | 45,095.72     | 41.28% | 50.41%  | 27.77%         |
| 22-009 - Greenview HS                                       | 158,998,200.00    | 0.00             | 158,998,200.00 | 146,486,569.00  | 12,511,631.00    | 10.89%             | 119,189,150.00 | 38,514,985.00  | 36,155,285.21 | 2,361,699.79  | 25.52% | 24.22%  | 6.13%          |
| 23-007 - Quick Bows - Vancouver                             | 525,000.00        | 0.00             | 525,000.00     | 450,000.00      | 75,000.00        | 14.29%             | 0.00           | 0.00           | 0.00          | 0.00          | 0.00%  | 0.00%   | 0.00%          |
| 23-008 - The Lacey Hotel                                    | 18,000,000.00     | 0.00             | 18,000,000.00  | 11,500,000.00   | 6,500,000.00     | 36.11%             | 0.00           | 0.00           | 0.00          | 0.00          | 0.00%  | 0.00%   | 0.00%          |
| 23-010 - Northside HS                                       | 200,839,898.00    | 0.00             | 200,839,898.00 | 170,631,507.23  | 30,196,590.77    | 15.04%             | 141,828,500.00 | 33,774,925.48  | 30,284,544.85 | 3,490,380.63  | 17.75% | 17.81%  | 15.55%         |
| 23-011 - Lakewood Distribution Center                       | 19,323,900.00     | 0.00             | 19,323,900.00  | 11,997,335.45   | 7,326,564.55     | 37.93%             | 0.00           | 0.00           | 0.00          | 0.00          | 0.00%  | 0.00%   | 0.00%          |
| 23-014-001 - Summer Warehouse Distribution Ctr - Building 1 | 15,751,858.19     | 0.00             | 15,751,858.19  | 14,319,871.09   | 1,431,987.10     | 9.09%              | 13,585,600.00  | 830,103.71     | 762,104.88    | 67,998.83     | 5.32%  | 5.27%   | 8.19%          |
| 23-018 - Prime Mart - Wilsonville - All Sectors of Work     | 27,980,420.00     | 0.00             | 27,980,420.00  | 26,460,603.75   | 1,519,816.25     | 5.43%              | 23,149,400.00  | 2,074,620.00   | 1,506,558.91  | 568,061.09    | 5.69%  | 7.41%   | 27.18%         |
| 23-020 - Deschutes Suites Hotel                             | 0.00              | 0.00             | 0.00           | 0.00            | 0.00             | 0.00%              | 0.00           | 0.00           | 0.00          | 0.00          | 0.00%  | 0.00%   | 0.00%          |
| Total Active Projects                                       | 473,740,841.19    | 1,035,790.00     | 474,776,631.19 | 435,952,180.27  | 40,824,450.92    | 8.60%              | 337,801,161.03 | 107,107,567.85 | 93,355,024.72 | 13,752,543.13 | 21.51% | 22.56%  | 12.84%         |

## Project Overview by PM

| Active Projects                       | Original Contract | Approved Changes | Contract Total | Budget/Estimate | Est Gross Profit | Est Profit Margin% | Commitments    | Total Billings | Total Cost    | Gross Profit | %Spent | %Billed | Profit Margin% |
|---------------------------------------|-------------------|------------------|----------------|-----------------|------------------|--------------------|----------------|----------------|---------------|--------------|--------|---------|----------------|
| PM Dennis Sanford                     | 158,998,200.00    | 0.00             | 158,998,200.00 | 146,486,569.00  | 12,511,631.00    | 10.89%             | 119,189,150.00 | 38,514,985.00  | 36,155,285.21 | 2,361,699.79 | 25.52% | 24.22%  | 6.13%          |
| 22-009 - Greenview HS                 | 174,400.00        | 0.00             | 174,400.00     | 143,514.54      | 30,885.46        | 17.71%             | 78,200.00      | 37,829.16      | 139,570.41    | (101,691.25) | 97.22% | 21.69%  | (268.82)%      |
| 22-005 - Stratton Corporate Center TI | 159,172,600.00    | 0.00             | 159,172,600.00 | 140,830,083.54  | 17,342,516.46    | 10.90%             | 119,267,350.00 | 38,552,814.16  | 36,292,805.62 | 2,260,008.54 | 25.59% | 24.22%  | 5.86%          |
| Total PM Dennis Sanford               | 318,170,800.00    | 0.00             | 318,170,800.00 | 287,360,147.04  | 30,654,032.92    | 9.63%              | 238,476,500.00 | 77,345,624.16  | 72,947,661.24 | 4,628,963.04 | 25.54% | 24.22%  | 7.34%          |

Customizable dashboards provide visibility into critical metrics including job costs, profit margins, revenue, and more.

The largest and most trusted partner network in the industry

We get it — taking the leap to invest in new software can feel overwhelming. Having a partner that understands how you do business is key to ensuring your success. We're proud to have built the largest and most experienced partner network in the construction industry, which means you'll have experts by your side during your software transition who have worked with companies just like you.

What makes our partners exceptional is their commitment to going beyond implementation by helping you meet your goals, sharing best practices, and accelerating your growth.

"Sage Intacct Construction streamlines processes so you can actually understand the data and make fact-based decisions, which is the most important aspect."

—Angelina Ryan, CFO, Airo Mechanical





## Industry-backed and recognized



Sage Intacct is the first and only preferred provider of the AICPA



#1 Project-based ERP Software, G2, Winter 2023

Easiest to use Project-based ERP, G2, Winter 2023



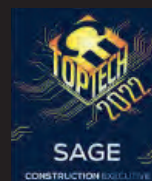
Top-Rated ERP Systems, Trust Radius, 2022



Sage Intacct is a Leader in the new IDC MarketScape: Worldwide SaaS and Cloud-Enabled Midmarket Finance and Accounting Software Vendor Assessment



Sage Intacct for Construction is one of Constructech's top products for 2023



Sage is one of Construction Executive's top technology firms



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# Sage

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