

# Sage X3 Product Brochure



Sage

# Embrace change at speed

Sage X3 helps businesses thrive in the era of AI, delivering smarter business insights, intelligent automation, and speed. This complete business management solution transforms how you manage operations, processes and people, allowing you to respond faster to changing customer demands.

Sage X3 is a faster, more intuitive, and tailorable alternative to traditional ERP systems. It's available in the cloud, hosted, or on-premise—giving you the flexibility to choose the deployment model that best fits your organization.

**“We’ve reduced our inventory carrying costs by 30% – that represents nearly \$500,000 in cash freed up. Inventory turns are up by 20%. The time to produce a custom quote is down by 75% and we added over 100 customers in one year.”**

— Rich Sade Vice president and COO, S&S Hinge Company Chicago, IL

Thrive as a  
global business

Gain faster  
business  
insight

Tailor your  
experience

Intuitively  
manage  
operations

Generate  
industry  
leading ROI

AI-Powered  
Innovation



**“Without Sage X3 we would not be able to run our business as we do today; we would lose a lot of the customer accuracy, we would have prolonged delivery times, and it would be harder for the people working here.”**

— Behrooz Gilanpour, CEO,  
Ozonetech, Sweden



# Thrive as a global business

In a connected global world, Sage X3's AI-driven features keep you ahead—automating compliance and optimizing workflows

With Sage X3 you can:

- Achieve faster customer response times by running an agile, connected organization across multiple companies, business units and sites
- Maintain one system of record across globally distributed operations for accurate planning and forecasting
- Maintain local compliance with multi-currency, multi-ledger, multi-legislation and multi-language functionalities
- Streamline international transactions and invoicing, adhering to local banking formats, and consolidate foreign operations for simpler financial reporting
- Automate tax declarative processes and e-invoicing requirements, from translations to electronic submissions, and adhere to local regulations





# Gain faster business insight

Unlock predictive analytics and proactive insights with embedded AI, identifying anomalies, risks, and new opportunities as they happen

With Sage X3 you can:

- Generate insight with data across multiple machines and sources and create consistent analytical models
- Give your team personalized information with access to live dashboards customised for specific business roles to monitor performance and alert them to abnormalities in the business
- Create customisable scoreboards for individual business roles and navigate up and down the audit trail to manage risks
- Distribute consistent reports across the organization, trigger alerts and workflows based on KPIs, and enable collaboration to make better decisions
- Stay compliant with local data regulations such as the General Data Protection Regulation (GDPR)



**“We needed our ERP solution to be easy enough for everyone in the business to use, flexible enough to customise, as well as robust enough to handle the complexities of our multi-location, multi-departmental, and multi-country organisation.”**

- Caroll van Wyk, Financial Information Systems Specialist, Hungry Lion, South Africa





# Tailor your experience

Enable your team to work smarter and more efficiently with a modular and flexible system that will grow

With Sage X3 you can:

- Customise processes, build new applications and integrate seamlessly with 3<sup>rd</sup> party applications with Sage X3 Builder
- Configure your solution to support your industry-specific processes, from manufacturing and distribution to business services
- Create personalized user experiences for your team using powerful configuration capabilities
- Build a custom solution by accessing specialty applications built by Sage's vibrant partner ecosystem and develop new applications using industry-leading development tools
- Choose to run your solution in the cloud, as a Sage service, on your partner's data centre or on your own infrastructure





# Intuitively manage operations

Stay competitive in the face of growing complexity with an end-to-end solution to manage your operations and people

With Sage X3 you can:

- Streamline core processes to accelerate the management of business across procurement, manufacturing, inventory, sales, customer service and financials
- Reduce business complexity using easy-to-use business applications that are tailored to your specific business needs
- Drive continuous improvements with quality management non-conformance and non-compliance capabilities allowing you to identify issues, reduce costs and improve customer experiences
- Improve cost management and gain better control of project profitability
- Stay productive from anywhere with intuitive mobile applications allowing you to check inventory, take customer orders, approve purchases and view key performance indicators on the go





**“The proof is in the numbers. Empire has grown over 300% since implementing Enterprise Management. We saw immediate performance increases, including a 30% reduction in productive labour and consolidation of an entire warehouse facility footprint, and annual savings of around \$400,000.”**

— Robert Turtledove President  
and CEO at Empire Candle Co,  
USA



# Drive Growth and Efficiency at Scale

Retain your competitive advantage and thrive by increasing agility and embracing change at speed

With Sage X3 you can:

- Reduce administrative burdens by automating key accounting and finance tasks such as processing orders, invoicing, and managing journals
- Enable faster production cycles and faster response times, while efficiently managing the supply chain
- Spend more time focusing on new business services and driving out inefficiencies
- Partner confidently with Sage, a champion of business builders for over 40 years, that now serves over 6 million customers across 25 countries
- Operate efficiently with a global partner network and services team offering world-class support





# AI-powered Innovation in Sage X3



Unleash the power of trusted AI: Elevate how your business works with Sage Copilot and AI Agents

With Sage X3 you can:

- Empower teams with Sage Copilot: Conversational AI embedded in Sage X3 delivers actionable insights, predicts risks, and answers your business questions in plain language
- Automate with AI-powered AP Automation: Slash manual data entry and reduce invoice processing time by up to 50%, freeing your finance team to focus on high-value work
- Drive efficiency and confidence: Real-time alerts, insights, automated workflows, and continuous learning mean smoother operations, fewer mistakes, and rapid response to opportunities across every department.

Built on a trusted, secure AI foundation, Sage X3 provides an innovative AI-based user experience that delivers measurable results from day one and continually gets smarter the more you use them.

## Business Insights

Automatically flag opportunities/anomalies/errors and suggest corrective actions to help you to make smarter decisions faster.

## Advanced Automation

Get work done faster by automating tasks and streamlining workflows.

## Deeper industry solutions

Go beyond the power of generic business assistants and leverage industry-specific smart tools to automate and level up your business operations

# Sage X3: Meeting industry needs



## Agriculture

- Fruit & vegetable
- Nuts, Cereals
- Flour mills
- Winemaking
- Dairy, Meat
- Livestock
- Co-ops
- Seed-to-sale



## Process Manufacturing

- Food & beverage
- Chemicals
- Cosmetics
- Nutraceuticals
- Pharmaceuticals



## Discrete Manufacturing

- High tech
- Industrial equipment
- Fabricated metal
- Electrical appliances
- Rubber & plastics
- Furniture



## Distribution

- Wholesale trade
- Warehousing and logistics



## Product Services

- Consulting services
- Engineering services
- Equipment rental
- Maintenance & repair
- Construction

Multi-mode manufacturing | Regional or international operations | Complex business processes | High-growth



# Extensive ERP capabilities



## Financial

- Multi-legislation
- GL and cost accounting
- Cash management and banking
- Accounts Payable and Receivable
- Budgeting and forecasting
- Fixed Assets



## Sales

- Order-to-cash management
- Sales rep commissioning
- Pricing and discount rules
- Credit risk management
- Recurring invoicing



## Customer Relationship

- Engagement planning
- Sales opportunities
- Contract management
- Service and support
- Warranty control



## Project

- Project tracking
- Resource allocation
- Integrated with sales, purchasing and manufacturing flows
- Project costing
- Project revenue recognition



## Supply Chain

- Supplier performance and evaluation
- Procurement planning
- Purchasing order management
- Automate workflows
- Advanced purchasing costs control
- Inter-company and inter-site automatic transactions



## Quality

- Full traceability across the supply chain
- Batch and lot management
- QC procedures
- Automated workflows and alerts
- Audit tracking



## Manufacturing

- Discrete, process and mixed-mode manufacturing
- Quality Control and full traceability
- Multi-level BOM and Routings
- Accurate costing with variance analysis
- Prototype management
- Shop Floor operations control



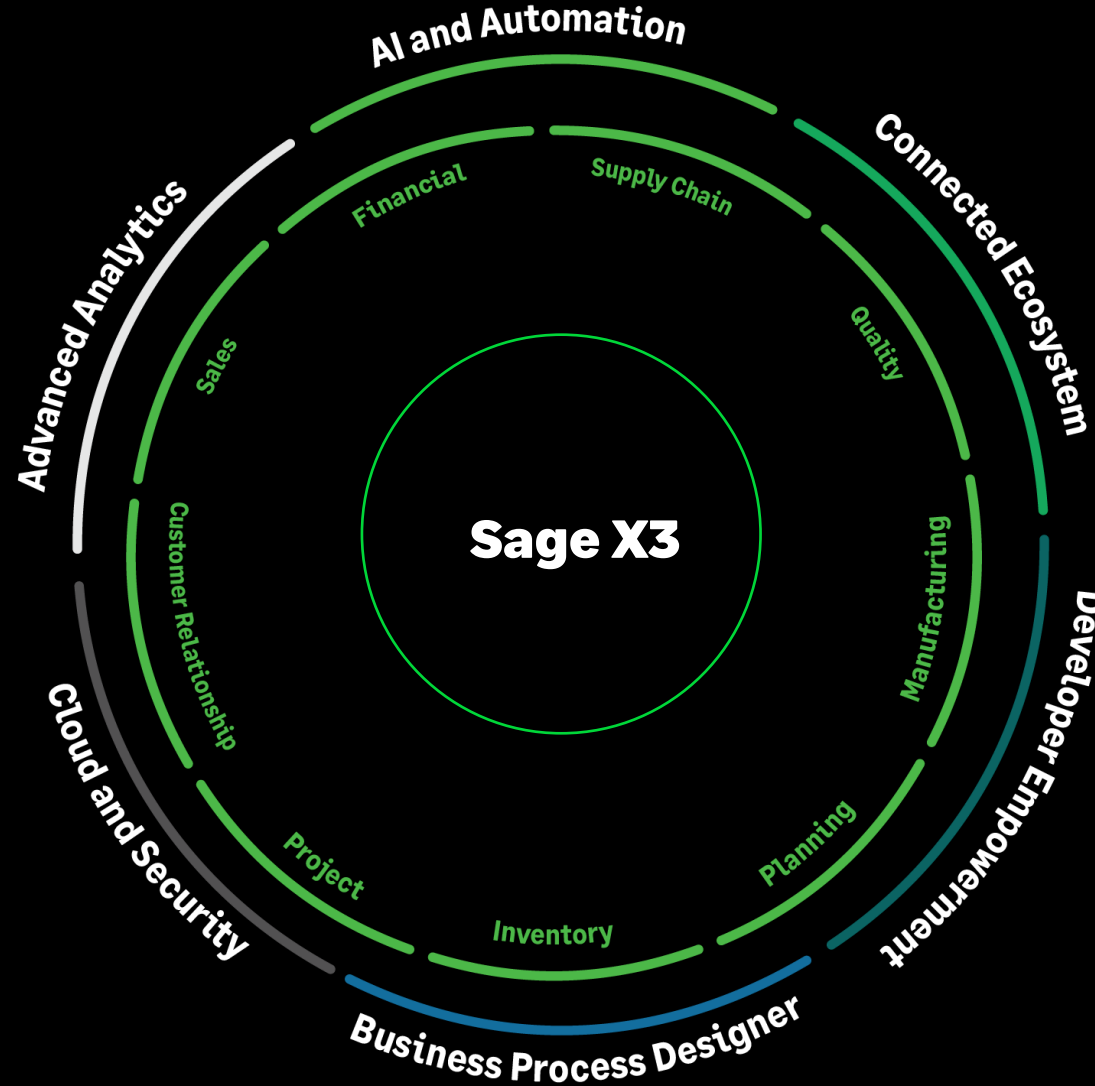
## Planning

- MRP and MPS
- Forecasting
- Advanced scheduling and tracking
- Preventive maintenance



## Inventory

- Warehouse location management
- Stock status, availability and allocation management
- Automated receiving, delivery and transfers
- Shelf-life management (FIFO, LIFO, etc.)
- Mobile operations and packaging management



# Focus on what matters most: Delivering high quality products and services

Uncover the real benefits of AI-powered automation and data exchange

Visit [www.sage.com](https://www.sage.com) to learn more, book a demo or talk to one of our experts. Discover how the scalability of Sage X3 can help you reduce business complexity and thrive.





