

Industry
Mining & Exploration

Location
Vancouver, Canada

System
Sage 300
PrintBoss

No. of Employees
10

Challenge
Tintina Resources is a growth-oriented enterprise that sought a true ERP solution to replace its entry-level application.

Solution
Sage 300 (formerly Sage ERP Accpac) was selected for its scalable feature set and BAASS Business Solutions for its industry expertise.

Results
World-class solution meets the company's current needs and offers the scalability required to meet future demands.

BAASS Business Solutions helps Tintina Resources Mine Success

[Tintina Resources Inc.](#) (TSX: TAU) is a growth company focused on exploration and discovery of precious and base metals. Driven by innovation and effective leadership, Tintina is one of the most significant gold and base metal exploration companies in the world, currently with large projects in the states of Alaska and Montana.

As a company with an aggressive growth trajectory, Tintina sought a scalable, powerful ERP solution that would sustain its current operations and support its future expansion. Sage 300 is the solution of choice for Tintina, backed by the top consulting team at BAASS Business Solutions.

Solutions for a Growing Enterprise

When Wylie Hui joined Tintina as its CFO, one of his first mandates was to replace the company's entry-level accounting software, QuickBooks®. "QuickBooks was fine for a small startup, but it lacks the controls we need as a growing enterprise" Hui says. "We need an enterprise resource planning (ERP) system capable of aligning with our business processes and growing with us."

Sage 300 was selected after Hui and the management team spoke with several other similar companies to see what they were using. "We found that a lot of them are using Sage 300" he says. "It is definitely a big step up from QuickBooks, but is more affordable and manageable than a system like SAP®, for example."

Selecting an Experienced Partner

After deciding on Sage 300, the company then interviewed two vendors before selecting BAASS Business Solutions. "BAASS impressed us; they have lots of experience with mining companies, so they quickly understood our business model and our vision" Hui says. "Their support and implementation services are excellent — and we like their fair and affordable fixed price model"

Global Support

While the company's current accounting needs are fairly modest, the power and flexibility of Sage 300 are already being exercised to bring together data to analyze and report on multiple business units, subsidiaries, and companies.



About BAASS Business Solutions

Over 28 years ago, the BAASS founders worked at an accounting firm that specialized in assisting small to medium-sized enterprises understand their business and financial needs. Automated and integrated accounting systems were in its infancy stages and they identified an opportunity to offer clients the ability to leverage technology to become more efficient, productive, and competitive in the global marketplace.

Fueled by this passion, BAASS was born. Our customer-centric, collaborative approach has enabled BAASS to expand our team and offices. Today, BAASS has over 20 locations throughout Canada, the USA and Caribbean. Our success has been built on a simple formula – we deliver what we promise and build long-term win-win relationships.

BAASS Business Solutions

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"We have two subsidiaries currently" Hui says. "Two are in the United States and the parent company is in Canada. We maintain a separate chart of accounts for each, yet need to run consolidated financial reports across all companies. Sage 300 supports this well."

In addition, the Multi-Currency module handles the conversion between U.S. and Canadian currencies. The books for each subsidiary are maintained in the appropriate currency, while supporting relevant reporting at the corporate level. "We know that Sage 300 can support our requirements as our operations expand worldwide" Hui says.

Security and Control

The added controls Tintina Resources requires are an integral part of the solution provided by BAASS Business Solutions. The system delivers the functionality required by this publicly-traded corporation including: role-based security; detailed audit trails; GAAP, FASB, and IFRS compliant operations; and an add-on product that provides secure digital signatures on accounts payable checks.

Tintina Resources uses the Sage 300 Canadian Payroll module to pay its domestic employees. "It's easy and affordable to handle this task in house" Hui says.

Financial Reporting Strength

The move to Sage 300 means that Hui spends less time gathering information and has more time to spend monitoring and analyzing vital business metrics.

"Our old software wasn't capable of producing the sophisticated reports and queries that Sage 300 can. I spent a lot of time exporting to worksheets and building reports there" he says. "BAASS Business Solutions worked with me to configure the Financial Report writer. Now I find it very easy to create income summaries, balance sheets, and cash flow statements"

Security and Control

As Tintina Resources continues to grow, the benefits offered by Sage 300 also will to continue to grow. "Our ability to provide detailed management and operational reports surrounding each property will help ensure that we can manage each of them efficiently" Hui explains. "We can deliver budgetary information to the project managers to allow them to monitor budgets to actual costs."

Long Term Success

Tintina Resources has positioned itself well for long-term success and Hui says that BAASS Business Solutions will be a part of that future. "We appreciate their problem-solving approach. BAASS Business Solutions offers ideas and suggestions without ever being pushy. We can tell they have a stake in our success and want us to get the most value out of our investment in technology"

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- Wylie Hui